INSIDE! Service Providers Contact List

Have a problem or need? Inside is a handy page containing the names and contact information of service providers who support the District's cooperative housing community. Keep this list at your desk for easy reference.

These service providers have supported the District's cooperative housing community so consider supporting them. Sponsors are also listed on the Coalition web site (http://coopsdc.org/service-providers/) with additional information.

Many of these providers will have exhibits at the 2020 CAI Expo where you can talk with them about your co-op’s particular needs and interests.

Don’t forget: Should you contact a sponsor, let them know that you learned about them via the DC Cooperative Housing Coalition!

100 Years of Co-ops in DC!

Video - Book – Tour – Arena Stage and More!

2020 marks the centennial of the District's first housing cooperatives and the Coalition will celebrate in several different ways: A book, a video, a Smithsonian Associates tour of significant co-ops, a social event at the Arena Stage with discounted tickets to see the play, Toni Stone. Other plans include a special Saturday Seminar, a special honors event, social media, and much more. Maybe even a Nat's game! Get ready as we roll out events and activities!

Mayor Proclaims 2020 as the Year of Co-ops! See the back page for the Mayor’s Proclamation

How will your co-op celebrate 100 years of cooperatives?

Next year, four Coalition members will mark their 100 years as cooperatives that began the co-op movement in DC: Cavanaugh Court, Lambert, Netherlands, and Rutland Court. In addition to the Coalition's celebratory plans, the Coalition encourages all co-ops to make (continued, page 2)
their own plans to mark this special anniversary. Here are some ideas:

- enjoy an informal activity/party with neighboring co-ops hosted by one of the co-ops.
- working together, have an open house and/or conduct a tour of neighboring co-ops.
- write a short history about your co-op
- collect money, clothing, home goods and donate it to a housing charity or homeless shelter in the name of 100 years of housing cooperatives.
- If your co-op has a website, add our soon-to-be-released logo marking 100 years
- add the 100-year logo to your co-op's newsletter/BuildingLink
- Write a letter to your local neighborhood newspaper/newsletter and describe the advantages of housing cooperatives

Thank you! to our centennial supporters listed on page 6.

Recent Coalition Email Surveys

The following email surveys were conducted September through December at the request of Coalition members. Thanks to the Coalition members for sharing your knowledge and experiences with other Coalition members. The questions are broad and interesting and our members always come through!

- Airbnb (Sept)
- Bathrooms - public access (Sept)
- Maintenance (Sept)
- Repair quiet times (Nov)
- Security cameras (Dec)

DC Co-ops in the news—WTOP News!

Jeff Clabaugh, WTOP Business Reporter and narrator of our video,

The Good Life, posted a nice story about condos and co-ops on the WTOP FM web site entitled, DC condo Vs. DC co-op: What’s the difference? Read the article at: https://wtop.com/business-finance/2019/10/dc-condo-vs-dc-coop-whats-the-difference/

Annual Meeting – Insurance and SURPRISES!

32 co-ops were represented by approximately 50 people at the 2019 annual meeting. Held October 22 at The Broadmoor Cooperative, attendees listened to a presentation by guest speaker, John Manougian entitled Insurance: The Depth of Master Policy Coverage for Cooperative Apartments.". Mr. Manougian discussed the general features of Master Insurance policies for Cooperative Apartments and talked about the distinctions of typical coverage between the Master Insurance policy of the Cooperative and the individual home owner’s insurance policies. Following his presentation, there were many questions with detailed responses. Many attendees asked that we invite Mr. Manougian for a possible Saturday seminar to further discuss the importance and confusion about insurance.

Following Mr. Manougian’s presentation, President Rader talked about the Coalition’s plans for 2020 to celebrate the 100th anniversary of the first co-ops in DC starting with the unveiling of the Coalition’s new logo for 2020.
The D.C. Cooperative Housing Coalition exists to advance the common interests of cooperative housing associations in the District of Columbia and promote cooperative housing as a desirable form of home ownership. It is therefore both an advocacy organization that articulates the interests of members before government officials and regulatory agencies and a service organization that provides information and education to members.

Membership is open to all District housing cooperatives, regardless of size. A volunteer board of directors, elected by member co-ops, governs the Coalition. At least five seats on the board must be filled by representatives of small (50 or fewer units) cooperatives. Activities are financed through annual dues determined by the members at the annual meeting.

The Coalition grew out of an ad hoc group of District cooperatives that formed in response to a judicial ruling that had cast a cloud over many cooperatives by banning proportionate voting. By marshaling the forces of more than 3,000 units, the ad hoc group persuaded the D.C. City Council to resolve the matter. Recognizing the importance to the cooperative housing community of speaking in a single voice and maintaining the ability to respond quickly and knowledgeably to matters affecting cooperative housing, the ad hoc group decided to form a permanent organization. The Coalition was established in 1984. In 1993, it was incorporated as the DC/CHC, Inc., a nonprofit 501(c)(6) organization in the District of Columbia.

The Coalition’s most important accomplishment was its work toward the passage of the Cooperative Housing Procedure Act of 1988 (D.C. Law 7-205), a law that provides for uniform procedure and an equitable formula to assess real property owned by cooperatives. Up to that time, the District did not have a prescribed method to estimate fair market value, and as a result the assessments were arbitrary and unpredictable. It also successfully opposed a move to charge each cooperative association $3.00 per unit to fund a new government agency to oversee cooperatives and condominiums.

It testified before the City Council in support of a recycling tax credit in lieu of the city collecting recyclables and successfully opposed a 50 percent reduction in the trash collection tax credit, which cooperatives and condominiums receive in lieu of the city collecting their trash.

At the heart of many of these efforts was the defense of cooperatives before the City Council to maintain parity between cooperative homeowners and single-family homeowners rather than to be treated as rental complexes. Perhaps most important, the Coalition successfully defended the assessment system it had worked hard to put in place in 1988 when it warded off proposals to change the system in recent years.

The Coalition has co-hosted mayoral candidate forums and recognized Council members who work on behalf of the interests of housing cooperatives. It has also promoted public awareness and interest in cooperative ownership by sponsoring events, most notably two Smithsonian tours of several D.C. housing cooperatives; first in 1995 to mark the 75th anniversary of the first housing cooperative in the District and again in 2006.

One of the most important benefits Coalition members receive is timely information. The Coalition has conducted seminars and issued newsletters covering topics as diverse as elevators, rentals, taxes and oil and gas bulk purchasing agreements, among others. As a consequence, members receive information that enables them to anticipate and address changes affecting their operations. In 2012, the Coalition prepared and published Co-ops 101, a well-received booklet to assist buyers, sellers, and the Realtors who represent them, among others interested in market-rate cooperatives.

To celebrate the 100th anniversary of the first housing cooperatives in the District of Columbia (1920), the Coalition has created a video and commissioned a book documenting the history of cooperative living in DC.

The Coalition remains the premier organization devoted to advancing and protecting the interests of the approximately 15,000 cooperative units in the District of Columbia with an aggregate assessed valuation exceeding $3 billion.
Service Providers and Supporters of the District’s Cooperative Housing Community

The following two pages contain the names and contact information of service providers who support the District’s cooperative housing community. Please consider contacting these sponsors the next time your co-op needs their service.

Each pays for a 12-month listing on the Coalition’s website that pays for the cost of maintaining the site, effectively keeping Coalition membership dues low and stable while simultaneously providing more information and support to Coalition members. Keep this list at your desk for easy reference.

The Coalition does not endorse any businesses, but these service providers have supported the District’s cooperative housing community so consider supporting them. Sponsors are also listed on the Coalition web site (http://coopsdc.org/service-providers) with additional information.

Many will have exhibits at the 2020 CAI Expo where you can talk with them about your co-op’s particular needs and interests.

Don’t forget: Should you contact a sponsor, let them know that you learned about them via the DC Cooperative Housing Coalition!

ACCOUNTANTS

DeLeon & Stang, CPAs and Advisors
301/948-9825
Contact: Mrs. Rebecca Buker, Assistant Audit Manager

Goldklang Group CPAs, P.C.
703/391-9003
Contact: Laura Monahan, Firm Administrator

BANKS

National Cooperative Bank
703/302-8176
Contact: Jared Tunnell

CONSULTING / LEADERSHIP TRAINING

Association Bridge
240/372-0905
Contact: Thomas Willis, PCAM

ENERGY SUPPLIER, NATURAL GAS, HEATING OIL, ELECTRICITY

Bollinger Energy
443/248-3927
Contact: Gary Murphy, Energy Specialist

Honeydew Energy Advisors
202-670-9625
Contact: Andrew Zimdahl, Energy Services Provider

INSURANCE

Allstate Insurance
301-990-3600
Contact: Daniel C. DiCocco, Agency Owner

Reeder Insurance & Financial Services
410-256-6101
Contact: Matthew Onufra;
Sahour Insurance & Financial
703/883-0500
Contact: Hussain Al-Mutawa,
Marketing Manager

LEGAL SERVICES

Caulkins & Bruce, PC
2300 Wilson Blvd., Suite 240
Arlington, VA 2201
703-558-7696
Contact: Patricia Bruce, Partner

Costello, P.C.
1328 R Street, NW
Washington, DC 20009
202-239-2539
Contact: Daniel M. Costello,
Partner

Whiteford Taylor & Preston
1800 M Street, NW, Suite 420N
Washington, DC 20036
Telephone: 202/659-6800
Contact: Joseph D. Douglass,
Partner

MANAGEMENT COMPANIES

Associa CMC
703-230-8589
Contact: Jon Bach, VP Developer Services

Barkan Management
703-388-1005
Contact: Michael A.
Feltenberger, CMCA, AMS, PCAM – Vice President

EJF Real Estate Services
202/537-1801 ext. 212
Contact: Peter Greeves, President

Gates Hudson Community Management, LLC
703/752-8300
Contact: Haley Fisher, Client Relations Manager

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Paul Associates, Inc.
301/652-9444
Contact: Patty Floyd, Office Manager

Roost DC
202-986-3088
Contact: Chelsey Kelly, Vice President

MORTGAGE LENDERS - UNDERLYING LOANS

Firsttrust Bank
610-238-5095, 215-939-6479
Contact: Dawn Kearney, Vice President

National Cooperative Bank
703/302-8176
Contact: Jared Tunnell

Greystone
240-605-3949
Contact: Cullen O’Grady, Managing Director

REAL ESTATE BROKERAGE

Compass Real Estate / My DC Agent Team
660 Pennsylvania Ave., SE #300 Washington, DC 20003
202-525-6499 (Direct), 202-545-6900 (Office)
Contacts: Eddie Rangel & Steven Dean

EJF Real Estate Services
1428 U Street, NW – 2nd Floor Washington, DC 20009
202-537-1801
Contacts: Thomas Zorc, Sales Mngr

LONG & FOSTER REAL ESTATE / CHRISTIE’S INTERNATIONAL REAL ESTATE
4400 Jenifer Street, NW Washington, DC 20015
202-364-1300 Office
301-254-6244 mobile
Contacts: Nancy Pulley, Realtor

TRANSFER AGENTS / SETTLEMENTS

Edmund J. Flynn Company
202/537-1800
Contacts: Joyce Rhodes, President

Facts LLC
202-537-1804
Contact: Brandon Aefsky, VP

SOFTWARE / WEB-SITES FOR CO-OPS

ASAA Multimedia
301/365-5793
Contact: Andrew Aurbach

Buildinglink.com
703/295-0853
Contact: Robert Garcia

STEAM HEATING PRODUCTS AND SERVICES
G.S. Dunham, LLC
25-70 Ulmer Street
College Point, NY 11354
718-886-4232
Contact: Mark Bloom, Sales Engineer

RCN
800/RING-RCN
Residential: 301/531-2992
Business: 877/726-7000
Contact: Arwen Bain-Cosby

Starry
315-882-8755
Contacts: Roby Farchione, Director of Sales

TELECOMMUNICATION PROVIDER

G.S. Dunham, LLC
25-70 Ulmer Street
College Point, NY 11354
718-886-4232
Contact: Mark Bloom, Sales Engineer

PNC Mortgage
703-577-8175
Contact: Cam Carson-Wagnon, Mortgage Loan Officer

Wells Fargo Home Mortgage
202/895-5161
Contact: Steve Palladino, Branch Manager

M&T Bank, Mortgage Division
301-370-7528
Contact: Pankaj Malhotra, Bank Officer/Sr. Mortgage Consultant NMLS#475102

National Cooperative Bank
202/349-7455
Contact: Ryan Greer

M&T Bank, Mortgage Division
301-370-7528
Contact: Pankaj Malhotra, Bank Officer/Sr. Mortgage Consultant NMLS#475102

PNC Mortgage
703-577-8175
Contact: Cam Carson-Wagnon, Mortgage Loan Officer

Wells Fargo Home Mortgage
202/895-5161
Contact: Steve Palladino, Branch Manager

DC|CHC, Inc. ♦ Visit us online at CoopsDC.org
Thank you to our generous supporters for making the 100th Anniversary of Co-ops in DC possible!

~~~~~~~~~~ Platinum ~~~~~~~~~~

~~~~~~~~~~ Gold ~~~~~~~~~~

~~~~~~~~~~ Silver ~~~~~~~~~~

~~~~~~~~~~ Bronze ~~~~~~~~~~

~~~~~~~~~~ Supporter ~~~~~~~~~~

The cooperative housing community speaking with a single voice since 1984
Board of Directors

**President**
Russ Rader
Westmoreland, 60 units

**Vice President**
Katie Wilson
Cathedral Avenue, 145 units

**Secretary**
Art Leabman
1870 Wyoming Avenue, 28 units

**Treasurer**
Ray Olson
River Park, 518 units

**Directors**
Matt Buzby
Broadmoor, 194 units

Fred Dyda
Tilden Gardens, 170 units

Loretta Glaze Elliott
Shoreham West, 60 units

Andy Litsky
Tiber Island, 389 units

Stephen McKevitt
Beverly Court, 39 units

Mike O’Dell
Harbour Square, 447 units

Janet Sten
3020 Tilden Street, 21 units

Spring Worth
Madison Terrace, 44 units

**Counsel**
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jdouglass@wtplaw.com

**Administrative Assistant**
Jim Smith
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**About DC/CHC, the Coalition**

Established in 1984, the DC Cooperative Housing Coalition exists to advance the common interests of cooperative housing associations in the District of Columbia and to promote cooperative housing as a desirable form of home ownership. It is therefore both an advocacy organization that articulates the interests of members before government officials and regulatory agencies and a service organization that provides information and education to members.

Membership is open to all District housing cooperatives, regardless of size. A volunteer board of directors, elected by member co-ops, governs the Coalition. Activities are financed through annual dues, $1.50 per unit per year (12.5 cents per month).

The Coalition grew out of an ad-hoc group of District cooperatives that formed in response to a judicial ruling that had cast a cloud over many cooperatives by banning proportionate voting. By marshaling the forces of more than 3,000 housing cooperative units, the ad-hoc group persuaded the District’s City Council to resolve the matter.

Recognizing the importance to the cooperative housing community of speaking in a single voice and maintaining the ability to respond quickly and knowledgeably to matters affecting cooperative housing, the ad-hoc group decided to form a permanent organization.

The Coalition was established in 1984 and was incorporated as DC/CHC, Inc., a nonprofit, IRS Code Section 501(c)(6) organization in the District of Columbia, May 24, 1993.

**Co-ops 101 FREE DOWNLOAD:**

**The Good Life, 100 Years of Cooperatives in Washington, DC, 1920 – 2020**
100 years of co-ops in 15 minutes! View from our home page:
https://coopsdc.org/

**FREE Member Profile Page**

Does your cooperative have its own dedicated page on the Coalition’s website? It is free and is a Coalition member benefit. See what you are missing at https://coopsdc.org/members/

**Need a service provider?**
https://coopsdc.org/service-providers/

Support those who support the Coalition and the District’s market-rate cooperative housing community.
January 2020

WHEREAS, the DC Cooperative Housing Coalition (DCCHC) is celebrating 100 years of housing cooperatives in Washington, DC; and

WHEREAS, DCCHC has been representing and promoting co-ops since 1984 and will celebrate the 100 year anniversary with planned activities throughout 2020; and

WHEREAS, DCCHC exists to advance the common interests of cooperative housing associations throughout the Washington region and promote cooperative housing as a desirable form of home ownership; and

WHEREAS, DCCHC advocates for the civic interests of and provides educational information to its members; and

WHEREAS, the Coalition's most important accomplishment is helping to pass the Cooperative Housing Procedure Act which allows a fair and equitable assessment of real property owned by cooperatives; and

WHEREAS, housing cooperatives are owned and controlled by residents and afford individuals and families an opportunity at home ownership and a stake in the economic future of their communities; and

WHEREAS, the benefits of cooperative housing include collective input, a sense of community and worry-free living:

NOW, THEREFORE, I, THE MAYOR OF WASHINGTON, DC, do hereby congratulate Housing Cooperatives for their tremendous contributions to our world-class and culturally diverse city. On behalf of the 702,000 residents of Washington, DC, I wish Housing Cooperatives

HAPPY 100th ANNIVERSARY!

Muriel Bowser
Mayor, Washington, DC